



AI-Powered Course – Learn, Build & placed

- 🧑 12+ Years in IT Training
- 🎯 50000+ Students Trained
- 🧑 Practical Training
- 🎧 Mock Interview Prep
- 💻 Live Projects with You
- 📁 Placement Assistance & Internship Programs
- 📜 ISO-Certified & MSME-Approved Institute



REVIEWS



4.9 ★★★★★



4.8 ★★★★★

GIVEN BY **1000+** STUDENTS



25000+ subs,
3M+ views



100k+ followers
on facebook



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Reach Your Dream IT Job with Expert Coding Training

My mission is to be the mentor I needed
when I first started



15+ Years in IT with
Real-World Experience



Founder of Leading
Tech & Training
Companies



Guided 50,000+
Students Towards
Career Success

Proven Track
Record of IT
Placements

**15+ years of
IT Experience**



**Shiva
Gautam**

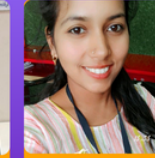
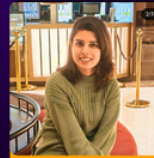
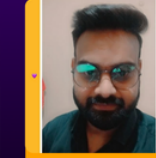
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MERN STACK

PYTHON

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 9.8 Avdesh Sharma LPA Infosys	 8.3 Mukesh Panday LPA Infosys	 4.8 Nilesh Carpenter LPA ESP Softech	 5.2 Prakash Kharche LPA Tech Jockey	 6.8 Mukesh Randhava LPA Neosoft	 9.8 Akram khan LPA x-Biz	 4.3 Swapnil Joshi LPA x-Biz	 4.8 Ranjana Jadhav LPA TaskCraft
 4.8 Rajat Ghate LPA Glazer Games	 5 Aman Verma LPA Mosphe	 4.8 Piyush Patidar LPA Divergent	 4.8 Aditya Seth LPA Shethink	 4.3 Sonu Gunhare LPA thoughtwin	 11 anuja solanki LPA Oracle INC	 4.2 Lokesh Kaushik LPA Tracen code	 4.8 Parag Jaisawal LPA KSolvo
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JAVA

QA, SALESFORCE, DA, DS, AI\ML

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 2.8 shubham sharma LPA kvsofttech	 5.8 Ankit Goswami LPA Capgemini	 5 Amogh Saxena LPA Digmalet	 3.5 harsh bhonsale LPA dure dev	 4.2 Prateek bhardwaj LPA hivatechnolab	 5.2 Shubham singh LPA Gamma-stack	 4.5 Priya singh LPA ksolve	 5.0 Neha choudhary LPA moryah	 6.2 Naveen Yadav LPA Protonshub
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AI-POWERED CORPORATE SALESFORCE

Duration:6- months

Course Highlight:

- **HTML + CSS + JS + BootStrap+ Tailwind**
- **Database SQL QUERY**
- **SALESFORCE ADMIN in DEPTH**
- **SALESFORCE APEX, Trigger**
- **LWC Component in depth**
- **SALESFORCE INTEGRATION**
- **SOQL & SOSL in DEPTH**
- **LIVE PROJECT MODULES**

Salesforce Admin – In-Depth Syllabus

Module 1: Introduction to Salesforce

- What is Salesforce? CRM overview
- Salesforce editions & environments (Org, Sandbox, Developer Edition)
- Salesforce architecture: Multi-tenant, Metadata-driven
- Navigation: Lightning Experience vs Classic UI

Module 2: Company Setup

- Company profile (currency, locale, time zone, fiscal year)
- Business hours & holidays
- Managing users & licenses
- Org-wide default settings

Module 3: User Management & Security

- Creating & managing users
- Profiles & Permission Sets
- Roles & Role Hierarchy
- Organization-Wide Defaults (OWD)
- Sharing rules & manual sharing
- Login IP ranges & trusted IPs
- Field-level security

Module 4: Standard & Custom Objects

- Standard objects (Leads, Accounts, Contacts, Opportunities, Cases)
- Creating custom objects & fields
- Field types & relationships (Lookup, Master-Detail, Junction)
- Record types & page layouts
- Schema Builder

Module 5: Data Management

- Importing & exporting data (Data Loader, Data Import Wizard, Data Export Service)
- Data validation & deduplication
- Data quality best practices
- Mass transfer & mass delete records

Module 6: Automation Tools

- Workflow rules (field updates, tasks, email alerts)
- Process Builder
- Flow Builder (record-triggered, screen flows, scheduled flows)
- Approval processes
- Automation best practices & order of execution

Module 7: Reports & Dashboards

- Creating & customizing reports (Tabular, Summary, Matrix, Joined)
- Report filters & cross filters
- Bucketing & custom report types
- Building dashboards & components
- Dynamic dashboards

Module 8: App Customization

- Custom apps & tabs
- Lightning App Builder (pages, components)
- Global actions & quick actions
- Utility bar & console apps

Module 9: Activity & Collaboration

- Chatter (groups, feeds, file sharing)
- Tasks, Events, and Activities
- Notes & attachments

Module 10: Salesforce Mobile & AppExchange

- Mobile navigation & customization
- Installing & configuring AppExchange apps
- Managed vs Unmanaged packages

Module 1: Apex Programming

- Introduction to Apex
- Data Types, Variables, and Operators
- Collection List, Set & MAP
- Apex Classes and Objects
- Apex Triggers (Before/After Insert, Update, Delete, Undelete)
- SOQL & SOSL in Apex
- Exception Handling

Module 2: Visualforce Pages

- Introduction to Visualforce
- Standard Controllers and Custom Controllers
- Controller Extensions
- Visualforce Components & Expressions
- Styling with CSS

Module 3: Lightning Development

- Lightning Component Framework (Aura vs LWC)
- Lightning Web Components (LWC) Basics & Lifecycle
- Data Binding and Event Handling
- LWC and Apex Integration
- Lightning App Builder

Module 4: Asynchronous Apex

- Batch Apex
- Future Methods
- Queueable Apex
- Scheduled Apex
- Apex REST & Callouts

Module 5: Salesforce APIs and Integration

- REST API vs SOAP API
- Apex REST API Development
- External API Integration (Callouts)
- Named Credentials
- Platform Events & Streaming API

Module 6: Testing & Debugging

- Debug Logs
- Test Classes and Methods
- Code Coverage Requirements
- Governor Limits & Optimization

Module 7: Deployment & DevOps

- Change Sets
- Salesforce CLI (sfdx)
- Metadata API
- Version Control (Git)
- CI/CD with Salesforce

Module 8: Advanced Development

- Dynamic Apex
- Custom Metadata & Custom Settings
- Security in Apex (CRUD/FLS, Sharing)
- Large Data Volume Handling
- Performance Tuning

Module 9: Real-Time Project

- End-to-End Salesforce Application Development
- Integration with External System
- Deployment from Dev to Production
- Best Practices & Coding Standards

Industrial Content for Corporate Learners

1. Interview Preparation (Ongoing)

- Git interview questions
- ADMIN interview questions
- APEX & LWC interview questions
- Resume & portfolio building (GitHub, LinkedIn, project hosting)

2: Project

- Health CRM
- INQUIRY APP
- LMS

AI-Powered Tools in SALESFORCE

- Einstein AI → GPT, Bots, Prediction Builder, Next Best Action
- Salesforce Copilot → AI assistant in Sales, Service, Marketing
- Integrations → ChatGPT/OpenAI, Tableau AI, Conversational AI
- Use Cases → Lead scoring, Customer service automation, Smart marketing, AI dashboards

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